

# *Ocean Rate Bulletin*



## **Fresh Grapes:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during September 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 2000.

### **Market Share-September:**

Each carrier's current market share is based on the number of containers shipped during September 2000. Source: PIERS, September 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for December 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF (FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: September 2000

Month\Year: 11.0 \ 49.6

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	36%	25%	13 Days										
Mitsui OSK	27%	14%	17 Days	\$3,600 <sup>1</sup>									\$3,600
Maersk-SeaLand	18%	24%	22 Days	\$3,600 <sup>1</sup>									\$3,600
NYK Line	18%	5%	19 Days	\$3,700 <sup>1</sup>									\$3,700
OOCL	0%	12%	19 Days	\$3,600 <sup>1</sup>									\$3,600
Hyundai	0%	11%	27 Days	\$3,500 <sup>1</sup>									\$3,500
Hanjin	0%	4%	22 Days	\$4,100 <sup>1</sup>	\$220 <sup>1</sup>								\$4,320
APL	0%	4%	17 Days	\$3,600 <sup>1</sup>									\$3,600

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,629

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: September 2000

Month\Year: 4.0 \ 286.6

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	75%	1%	12 Days	\$2,000 <sup>1</sup>									\$2,000
Hanjin	25%	1%	12 Days	\$3,700 <sup>1</sup>	\$220 <sup>1</sup>								\$3,920
Mitsui OSK	0%	55%	12 Days	\$3,200 <sup>1</sup>									\$3,200
Maersk-SeaLand	0%	21%	15 Days	\$3,200 <sup>1</sup>									\$3,200
OOCL	0%	18%	17 Days	\$3,200 <sup>1</sup>									\$3,200

<sup>1</sup> Rate is per container

**Average Container Rate** \$2,480

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: September 2000

Month\Year: 15.0 \ 18.0

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	87%	72%		\$5.25	\$11			\$34				1440 pkgs	\$8,235
OOCL	13%	11%	21 Days										
Maersk-SeaLand	0%	17%	26 Days	\$3,600 <sup>1</sup>									\$3,600

<sup>1</sup> Rate is per container

**Average Container Rate** \$8,235

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: September 2000

Month\Year: 630.9 \ 2,670.6

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	17%	9%	14 Days	\$3,100 <sup>1</sup>									\$3,100
Maersk-SeaLand	15%	27%	17 Days	\$3,200 <sup>1</sup>									\$3,200
NYK Line	14%	9%	15 Days	\$3,300 <sup>1</sup>									\$3,300
APL	12%	8%	14 Days	\$3,200 <sup>1</sup>									\$3,200
Hanjin	11%	7%	22 Days	\$3,195 <sup>1</sup>	\$220 <sup>1</sup>								\$3,415
OOCL	9%	17%	15 Days										
Cho Yang	6%	2%	13 Days	\$2,000 <sup>1</sup>	\$20 <sup>1</sup>								\$2,020
Mitsui OSK	4%	14%	14 Days	\$3,200 <sup>1</sup>									\$3,200
P&O Nedlloyd	4%	2%	15 Days										
Yang Ming	3%	1%	16 Days										
COSCO	2%	3%	16 Days										
Hapag-Lloyd	1%	1%	27 Days	\$1.22								1680 pkgs	\$2,050

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,123

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: September 2000

Month\Year: 41.3 \ 111.5

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	34%	30%	14 Days	\$2,600 <sup>1</sup>									\$2,600
P&O Nedlloyd	23%	18%	15 Days										
Hanjin	16%	10%	22 Days	\$4,100 <sup>1</sup>	\$220 <sup>1</sup>								\$4,320
APL	10%	10%	14 Days	\$3,600 <sup>1</sup>									\$3,600
Mitsui OSK	7%	6%	14 Days	\$3,600 <sup>1</sup>									\$3,600
Hyundai	5%	13%	14 Days	\$3,500 <sup>1</sup>									\$3,500
OOCL	3%	12%	15 Days										
NYK Line	2%	1%	15 Days	\$3,700 <sup>1</sup>									\$3,700

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,293

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: September 2000

Month\Year: 515.7 \ 851.6

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	26%	23%	12 Days	\$3,200 <sup>1</sup>									\$3,200
Hanjin	25%	23%	12 Days	\$3,480 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$3,915
OOCL	10%	11%	16 Days	\$3,200 <sup>1</sup>									\$3,200
NYK Line	7%	7%	16 Days	\$3,300 <sup>1</sup>									\$3,300
Yang Ming	7%	5%	14 Days										
P&O Nedlloyd	6%	6%	15 Days										
Maersk-SeaLand	5%	7%	13 Days	\$3,200 <sup>1</sup>									\$3,200
Mitsui OSK	4%	6%	12 Days	\$3,200 <sup>1</sup>									\$3,200
K Line	4%	5%	13 Days										
Cho Yang	4%	3%	11 Days	\$2,100 <sup>1</sup>									\$2,100
Hyundai	2%	2%	13 Days	\$3,100 <sup>1</sup>									\$3,100
Hapag-Lloyd	1%	0%	14 Days	\$2.23			5%	\$34				1400 pkgs	\$3,788
Evergreen	1%	0%	18 Days	\$2,900 <sup>1</sup>	\$220 <sup>1</sup>								\$3,120

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,370

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: September 2000

Month\Year: 110.0 \ 388.0

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	38%	35%	18 Days	\$3,600 <sup>1</sup>									\$3,600
OOCL	31%	37%	17 Days	\$3,600 <sup>1</sup>									\$3,600
Mitsui OSK	24%	13%	15 Days	\$3,600 <sup>1</sup>									\$3,600
APL	5%	8%	15 Days	\$3,600 <sup>1</sup>									\$3,600
Hyundai	3%	4%	15 Days	\$3,500 <sup>1</sup>									\$3,500
P&O Nedlloyd	0%	3%	21 Days										

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,597



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: September 2000

Month\Year: 102.3 \ 297.2

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	43%	32%	28 Days	\$3,600 <sup>1</sup>									\$3,600
OOCL	19%	24%	27 Days	\$3,600 <sup>1</sup>									\$3,600
P&O Nedlloyd	18%	8%	17 Days										
NYK Line	15%	12%	20 Days	\$3,700 <sup>1</sup>									\$3,700
Cho Yang	3%	2%	22 Days	\$1.89	\$1			\$34				1400 pkgs	\$3,171
Maersk-SeaLand	2%	19%	20 Days	\$3,600 <sup>1</sup>									\$3,600
Hyundai	2%	2%	28 Days	\$3,500 <sup>1</sup>									\$3,500

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,600

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: September 2000

Month\Year: 59.6 \ 238.7

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	29%	28%	21 Days	\$3,600 <sup>1</sup>									\$3,600
NYK Line	20%	22%	18 Days	\$3,600 <sup>1</sup>									\$3,600
Cho Yang	14%	6%	15 Days										
P&O Nedlloyd	12%	7%	14 Days										
Hanjin	8%	6%	18 Days	\$3,725 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$4,243
OOCL	6%	7%	21 Days	\$3,600 <sup>1</sup>									\$3,600
Mitsui OSK	5%	7%	21 Days	\$3,600 <sup>1</sup>									\$3,600
Hyundai	3%	3%	21 Days	\$3,500 <sup>1</sup>									\$3,500
Maersk-SeaLand	2%	11%	19 Days	\$3,600 <sup>1</sup>									\$3,600
Hapag-Lloyd	2%	1%	21 Days	\$2.04			10%	\$34				1400 pkgs	\$3,852

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,671

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Fresh Grapes

Monthly Market Share For: September 2000

Month\Year: 26.5 \ 126.3

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	25%	7%	11 Days										
Yang Ming	23%	5%	10 Days										
Evergreen	15%	3%	10 Days	\$2,900 <sup>1</sup>	\$220 <sup>1</sup>								\$3,120
COSCO	11%	3%	7 Days										
Mitsui OSK	8%	21%	11 Days	\$3,200 <sup>1</sup>									\$3,200
APL	8%	2%	11 Days	\$3,200 <sup>1</sup>									\$3,200
Hapag-Lloyd	8%	2%	11 Days	\$2.95			43%	\$34				1320 pkgs	\$6,416
Hanjin	4%	1%	9 Days	\$3,125 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,908
Maersk-SeaLand	0%	38%	10 Days	\$3,200 <sup>1</sup>									\$3,200
OOCL	0%	20%	11 Days	\$3,200 <sup>1</sup>									\$3,200

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,929